



2024 ANNUAL MEETING

102 Motor Parkway, Hauppauge, NY 11788

April 16, 2024

I. CALL TO ORDER

The meeting was called to order by Chairman Southerton at 6:00 PM. Chairman Southerton declared a quorum. He designated Alan Askew as the Recording Secretary of the Annual Meeting.

- The Chairman introduced Teachers Board of Directors
- The Chairman introduced Teachers Director Emeriti
- The Chairman introduced Teachers Associate Board Member
- The Chairman introduced the President/CEO, Brad Calhoun
- The Chairman introduced Teachers Supervisory Committee

II. APPROVAL OF MINUTES

Chairman Southerton stated the minutes from last year's annual meeting are attached to the agenda. He asked for a motion to dispense with the reading of the 2023 Annual Meeting Minutes and to adopt them, as presented.

A motion was made by A. DePascale, duly seconded by M. Israel to dispense with the reading of the 2023 Annual Meeting Minutes and are adopted, as presented.

MOTION CARRIED

III. CHAIRMAN'S REPORT

Chairman Southerton stated the Chairman's report has been submitted, distributed and is also available online in the Annual Report.

At this time, Chairman Southerton introduced Teachers Federal Credit Union's President/CEO, Brad Calhoun, who will now present the President's report.



IV. PRESIDENT'S REPORT

Mr. Calhoun thanked Chairman Southerton and welcomed all to the 2024 Annual Meeting. Mr. Calhoun stated the areas he will be covering are the following items: In Memoriam, Mission Statement, Teachers Guiding Principles, 2023 Accomplishments, Supporting our Community, and Looking Toward 2024.

Mr. Calhoun remembered two great Teachers' advocates: our Board Director Ronald Mincio was known as The Charmer. He was always bragging about Teachers employees and what we do wherever he went. He started with Teachers in 1997 as a Supervisory Committee Member and has held a number of different capacities over the years. He was a teacher in the Bay Shore School District for 34 years. We thank Ron for all he did at Teachers. We also lost a dear friend and colleague, Denise McGlone earlier this year. Denise has left an impact with what she brought to Teachers' in her four-plus years here. She connected well with her team. Prior to Teachers' she had decades of service with other credit unions and worked on Wall Street and brought us her wealth of knowledge on derivatives. Let us have a moment of silence in their memories.

Mr. Calhoun discussed our mission of being committed to providing the smartest guidance to help our members build a strong financial foundation today, for a better tomorrow. Our employees are here to serve our members every single day with the best services.

Our Guiding Principles are to be the Best Place to Work and Bank, Build a Strong Community, Build an Operationally Sound Organization and Solid Foundation.

Our 2023 accomplishments are 71 Years of Service, Top 25 Largest Credit Union, more than \$2.5B Liquidity, Well Capitalized, Diversified Balance Sheet, Member Owned and Member Driven and we are an Industry Leader across the nation. We welcomed 46,000 new members. We donated over \$800,000 to 85 non-profit organizations. We held our first Teachers Federal Credit Union Golf Tournament to benefit Children's Miracle Network Hospitals. We continue to refine our products, introduced the VA Loan, funded over \$1B in mortgages and consumer loans, made investments in our retail footprint and enhanced technology.

Mr. Calhoun talked about how we support our community. We have volunteered more than 2,500 hours, we have supported 15 high school seniors with college scholarships, we awarded nine educators across the United States with classroom grants and we contributed to the Credit Union Legislative Action Council and were awarded the "Circle of Excellence" award from them.



Mr. Calhoun spoke about what we are looking toward to in 2024. We will always continue to invest in the member experience, advance digital capabilities, grow and develop our team, ensure the safety and soundness of our organization, and invest in our community.

Chairman Southerton thanked Mr. Calhoun.

At this time, Chairman Southerton introduced Teachers Federal Credit Union's Treasurer, Mr. Masse, who will now present the Treasurer's Report.

V. TREASURER'S REPORT

Mr. Masse stated his report is in the Annual Report.

He thanked Ben Alessi and his team. He also thanked and mentioned Denise McGlone and everything she did for Teachers. We faced significant headwinds in 2023 and, in spite of that still did well through growth and our unwavering commitment to our members. Total assets grew to \$9.9B. Our loan demand surged to \$6.5B representing 4% growth. We paid out \$138M in dividends to our members. We concluded the year with a net income of \$45.9M, with a respectable .49% return on average assets and a commendable 9.72% net worth ratio. Achievements in 2023 underscore our commitment to prudent financial management.

The credit union is well-capitalized and maintains strong liquidity. This will enable us to continue to support our members, which is our primary mission. In 2024, we will be facing the same headwinds and we remain dedicated to maintaining safe and sound operations while meeting the evolving needs of our members.

Chairman Southerton thanked Mr. Masse.

At this time, Chairman Southerton introduced Teachers Federal Credit Union's Supervisory Committee Chairman, Mr. Mark Israel, who will now present the Supervisory Committee Report.

VI. SUPERVISORY COMMITTEE REPORT

Mr. Israel stated the Supervisory Committee is responsible for ensuring the credit union's financial records are in order and internal controls are in place that allow Teachers Federal Credit Union to manage and mitigate any and all potential risks. Responsibilities also include ensuring the credit union is in full compliance with NCUA on all relevant laws and



regulations. We ensure there is a complete and thorough audit of records and operations is conducted at least once a year. We have received an unqualified opinion from our independent CPs firm, CliftonLarsonAllen on our financial statements ending December 31, 2023. We ensure that all necessary written audits and work papers are submitted to the regulatory agencies in a timely fashion. We ensure that adequate internal controls have been established and are effectively maintained to safeguard the Credit Union's assets. I am very pleased to report that Teachers' has once again continued its high standard of compliance. The balance sheet and related statements of income are presented accurately. The committee would like to thank Tom Comiskey, Director of Internal Audit, and the entire Internal Audit Staff for their professionalism, commitment, and diligence. I also wish to express my gratitude to my fellow Board of Directors, Teachers Executive Team, and the Staff for their continued cooperation and support. We look forward to the pleasure of serving you in 2024.

Chairman Southerton thanked Mr. Israel.

VII. UNFINISHED BUSINESS

Chairman Southerton asked if there was any unfinished business. There was no unfinished business.

VIII. NEW BUSINESS

Chairman Southerton asked if there was any new business. There was no new business.

IX. ELECTION RESULTS

Chairman Southerton stated the nominees for positions on the board are: April Neitlich, Robert Ney and Juan C. Nuñez. He stated, as there are three (3) nominees for the three (3) open positions, he asked for a motion to have Secretary Simms cast one ballot in support of each of the three (3) aforementioned nominees.

A motion was made by G. Dornhoefer, duly seconded by M. Israel, to have Secretary Simms cast one ballot for each of the three (3) aforementioned nominees.

MOTION CARRIED



On a personal note, Director Mario Shortino will be stepping down at the adjournment of this meeting. I want to thank Mario Shortino for his 53 years of service to Teachers Federal Credit Union. Mario Shortino said he would like to still volunteer in a lesser capacity. I would like to thank him for his wisdom and passion in our mission. He has played a critical role in shaping our decisions and guiding our strategies. Thank you, Mario Shortino.

The board has taken the action to extend a warm welcome to our new board member, Jeffery Kloss who will be stepping into the position vacated by M. Shortino. I am confident that Jeff's leadership will complement the strengths of our board and will undoubtedly contribute to propelling Teachers Federal Credit Union's vision and mission.

X. QUESTIONS AND COMMENTS

None.

XI. ADJOURNMENT

Chairman Southerton stated, without objection, for a motion to adjourn this meeting.

A motion was made by A. DePascale, duly seconded by M. Israel, for adjournment of the meeting at 6:26 PM.

MOTION CARRIED

Timothy M. Southerton, Chairman

Shalei V.K. Simms, Secretary